GRAVES DOUGHERTY HEARON & MOODY



WM. TERRY BRAY

Shareholder

REAL ESTATE

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ABOUT

Terry Bray has never relinquished the rational analytical style that he first learned as an undergraduate at Massachusetts Institute of Technology. Clients, colleagues and fellow community leaders have come to count on Terry to ask the penetrating question, whether the issue at hand is a complex commercial real estate matter, a question of direction for Graves Dougherty Hearon & Moody, or a strategic public policy issue confronting the larger community.

As a member of the Real Estate group at Graves Dougherty, Terry has used his probing style to help meld the diverse talents of the group into a team practicing all aspects of real estate law with high expectations for innovative, authoritative solutions and true client satisfaction. Within the group, Terry personally focuses on negotiating, structuring and documenting commercial transactions and offering special expertise in the area of entitlements and permits for development projects.

As a citizen, Terry not only has encouraged members of his firm to participate in professional and community activities, he also has invested his own talents widely. He has participated in local, state and national organizations, including chair of the Board of the Austin Bar Association, chair of the Real Property Section of the State Bar of Texas, and board member and officer of the American College of Real Estate Lawyers. He was a founding director and chair of the Vision Austin 2010 Foundation, a founding director and chair of the Capital Area Transportation Coalition, and a member and committee chair of the influential Austin Area Research Organization. He is a long-time member of the Board of Visitors of The University of Texas McDonald Observatory, a former chair

of the board of the Austin Community College Foundation, and a key participant in numerous other civic and professional organizations.

And what does Terry believe is the strength of the law firm he's been a part of for more than forty years? He suggests it's "the problem-solving abilities of our lawyers – uniformly bright people who are passionate about their work and enjoy working with each other. We provide very smart, very professional service for the benefit of our clients."

PROFESSIONAL QUALIFICATIONS

- Admitted: State Bar of Texas, 1965
- Board Certified in Commercial Real Estate Law by the Texas Board of Legal Specialization
- Education: The University of Texas School of Law, J.D., with honors, 1965, Phi Delta Phi, Order of the Coif, Chancellors, Phi Kappa Phi, Texas Law Review (1964-65). Massachusetts Institute of Technology, Bachelor of Science in Industrial Management, 1962
- Assistant to the Solicitor General, Office of the Solicitor General, U.S. Department of Justice, Washington, D.C. – 1970-1972
- Law Clerk to the Honorable Joseph C. Hutcheson, Jr., U.S. Court of Appeals, Fifth Circuit – 1965-1966

REPRESENTATIVE EXPERIENCE

Terry works with land owners, developers and companies acquiring and operating research and industrial campuses, as well as with individual property owners and investors.

Recent matters include:

- Representing commercial and industrial clients in property acquisition, title and survey issues, utility and entitlement approvals, and development matters
- Representing real estate investors in property acquisition, title and survey issues, utility and entitlement approvals, development and construction, leasing and operations matters
- Representing land owners in acquiring, selling and leasing land, master planning for development, utility and entitlement approvals, and transportation and drainage arrangements
- Representing residential developers of large-scale residential communities in connection with property acquisition, title and survey issues, utility and entitlement approvals and restrictive covenants

- Representing developers of large master-planned, mixed-use projects in acquiring, selling and leasing land, master planning for development, zoning, utility and entitlement approvals, transportation and drainage arrangements, project restrictive covenants, and tax increment financing
- Representing urban core landowners and developers in acquiring, selling and leasing land, master planning for development, zoning, utility and entitlement approvals, and transportation and drainage arrangements

PROFESSIONAL AFFILIATIONS

- American Bar Association, Member – Real Estate, Probate and Trust Law Section
- American College of Real Estate Lawyers, Member – (Board of Governors, 1990-1997; Executive Committee, 1994-1997; Secretary, 1996-1997)
- State Bar of Texas, Member – Real Estate, Probate and Trust Law Section (Board of Directors, 1985-1990 and 1994-1997; Chair, 1996-1997)
- Texas Bar Foundation, Fellow (Life Member)
- Member, Austin Bar Association (Chair, Real Estate Section, 1976-1985; Board of Directors, 1983-1991; President, 1989-1990)

AWARDS AND HONORS

- Listed in *The Best Lawyers in America*® published by Woodward/White, Inc., Real Estate Law, (1983 – 2024)
- AV® Preeminent™ Peer Review Rating, Martindale.com
- *Texas Monthly*, Super Lawyers®, published by Thomson Reuters (2003 – 2013)
- Awarded the Texas State Bar Distinguished Real Estate Lawyer Lifetime Achievement Award, 2004
- Awarded the Gary Farmer Commendation of Excellence Award by the Real Estate Council of Austin, 2008
- Received the Austin Bar Association Distinguished Lawyer Award, 2011

PUBLICATIONS AND PRESENTATIONS

- Faculty Member, Course Director, and Author/Speaker of the State Bar of Texas Changing Face of Water Rights in Texas
- Faculty Member, Chair, and Author/Speaker, The University of Texas School of Law Mortgage Lending Institute

- Faculty Member, Chair, and Author/Speaker, State Bar of Texas Advanced Real Estate Law Course
- Faculty Member and Author/Speaker, The University of Texas School of Law Land Use Conference
- Author/Speaker for various other national, state and local Continuing Legal Education Programs